



New Jersey State Contract Jami Inc. – Contract #69943

d/b/a Fixtures Furniture

Price List Date: Seating: July, 2008 Tables: July, 2008
 Effective date: 4/1/2009
 Purchase Order: Place direct to Jami Inc. dba Fixtures c/o Dealer Name
 Invoicing: Direct from Fixtures to State Agency
 Discount to State: See Matrix Below
 Order Billed Direct – Delivered & Installed
 Spiff applies to first tier only.

| Volume List | State Disc | Dlr Disc | TVR # | G.P. |
|----------------------|------------|----------|-------|------|
| \$0- \$50,000 | 40% | 50/15 | 74170 | 29% |
| \$50,001- \$150,000 | 45% | 50/15/5 | 74170 | 27% |
| \$150,001- \$300,000 | 50% | 50/15/8 | 74170 | 22% |

d/b/a Harter

Price List Date: Seating Jan. 1, 2009 ; Shapes Tables Jan. 1, 2009
 Effective date: 5/1/2009
 Purchase Order: Place direct to Jami Inc. dba Harter c/o Dealer Name
 Invoicing: Direct from Harter to State Agency
 Discount to State: See Matrix Below
 Order Billed Direct – Delivered & Installed
 Spiff applies to first tier only.

| Volume List | State Disc | Dlr Disc | TVR # | G.P. |
|----------------------|------------|----------|-------|------|
| \$0- \$50,000 | 40% | 50/10/5 | 70175 | 29% |
| \$50,001- \$150,000 | 45% | 50/10/8 | 70175 | 25% |
| \$150,001- \$300,000 | 50% | 50/10/12 | 70175 | 21% |

d/b/a Zoom Seating

Price List Date: Jan. 1, 2009
 Effective date: 5/1/2009
 Purchase Order: Place direct to Jami Inc. dba Zoom c/o Dealer Name
 Invoicing: Direct from Zoom to State Agency
 Discount to State: See Matrix Below
 Order Billed Direct – Delivered & Installed

| Volume List | State Disc | Dlr Disc | TVR # | G.P. |
|----------------------|------------|----------|-------|------|
| \$0- \$50,000 | 52% | 50/20/13 | 1696 | 28% |
| \$50,001- \$150,000 | 52% | 50/20/13 | 1696 | 28% |
| \$150,001- \$300,000 | 52% | 50/20/15 | 1696 | 29% |